

# 37 Practical Reasons to Upgrade to ACCPAC® Plus 6.0

There are a wealth of reasons to upgrade your existing system to ACCPAC Plus version 6.0. Increased performance and functionality is one good reason. An enhanced user interface for greater operating flexibility is another. In fact, there are nearly 40 great reasons to upgrade to ACCPAC Plus version 6.0 today. So take a look.

## General Ledger and Financial Reporter 6.0 Enhancements VER 6.0A

1. **Improved fiscal period posting and reporting** as a result of transaction date sensitivity. ACCPAC Plus 6.0 automatically posts transactions to the appropriate fiscal period. Reports can easily show any period balance you select.
2. **Automatic reallocation of transaction amounts** to different general ledger accounts (and automatic transaction flow from subledgers) makes it easier to prorate account balances across unlimited accounts. Now you can accurately report revenues and expenses across departments.
3. **Improved rounding and pagination, column and row calculations, user-defined constants, and column multiplication and division** are just a few of the major enhancements to the Financial Reporter. These new functions give you additional reporting tools so you can perform more comprehensive calculations according to your own specialized needs.
4. **Better financial reports** with monthly, quarterly, semi-annual and annual comparative statements with up to 14 columns and 250 character column capacity. You get a year-at-a-glance analysis, and more complex reports like budgets vs. actual variance.
5. **Advanced reporting capability** prints department names so you don't have to refer back to cryptic department codes.
6. **More detailed audit trails.** Posted transactions now retain the posting number, original batch number and source code, making questions and problems easy to trace.
7. **Larger dollar figure fields** for larger transactions. All reports can total up to \$999 billion. Ideal for users with big volumes or larger amounts.
8. **Enhanced budgeting capabilities** for more flexibility in entering and maintaining budgets. For example, you can view last and current year's budgets on the same screen for immediate comparison.
9. **Unlimited comment entry** for better annotations of journal entries. You can attach detailed descriptions to any transaction entry in your own words, using as many lines as you need.

## Accounts Receivable 6.0 Enhancements Version 6.0a

10. **New user-definable payment terms** can be assigned to each customer and changed to suit individual invoices. The system calculates invoice due date, discount date and discount percentage to encourage early payment.
11. **Unlimited recurring charges per customer** for rents, leases or any kind of time-payment arrangement are automatically calculated. Multiple recurring charges per customer let you process periodic charges automatically. No more juggling time-consuming manual or imported batches.

12. **Expanded audit trails** let you assign source document numbers to individual invoices, cash payments and adjustments. The program keeps posting journals, batch history and source document number so you can easily trace transactions through the system. Helps eliminate customer payment disputes with complete transaction history that can be kept for months and viewed and printed at any time.
13. **Multiple billing cycles** for more efficient bill processing. Now you can process interest charges, print statements and reports for groups of customers assigned to each billing cycle, instead of tying up the system processing them all at once. And AR 6.0 lets you automatically assign different types of billing cycles (e.g., weekly or monthly) for different types of customers.
14. **Unlimited control accounts and bank accounts** let you categorize customers and track cash flow. You can sort and select customers by control account on various analysis reports. Great for large companies or companies with diverse accounting needs.
15. **New transaction date sensitivity** improves customer aging reports and allows backdating so you can close the month whenever you choose. The General Ledger automatically determines the appropriate fiscal period when the Accounts Receivable batch is retrieved, so the original transaction date is always retained throughout.
16. **Enhanced customer statistic reports** show period-to-date and year-to-date activity for invoices, payments and credits. It also tracks the largest invoice posted, the number of invoices paid, and much more. You can even export customer information to a spreadsheet. Now you can tell more about your customers so you can make better management decisions.
17. **Better receivables reports** and a wide variety of options let you sort and select according to your needs. With new reports like Overdue Receivables, you'll keep better tabs on cash flow.
18. **Automatic dunning messages** by aging category let you customize your customer statement message as accounts age. No more manual analysis of accounts and manipulation of message.
19. **Convenient invoicing screen** with payment option lets you enter cash transactions without leaving the invoice function. Payment and invoice are conveniently posted together as one function.

## Order Entry 6.0 Enhancements Version 6.0a

20. **Better control of customer accounts.** When OE is interfaced with AR, placing a customer on HOLD prohibits that customer from being invoiced in OE. Puts credit control back in the hands of the accounting department.
21. **Seamless integration of key customer information** from Accounts Receivable. Shipping and invoicing information, such as Terms, Ship Via, and Tax Group, is automatically passed to the OE program when a new order is being entered for the customer. Now you only have to enter this information once — the system does the rest.
22. **Easier tax table maintenance.** Now you can copy one tax table to another. Because there are state and federal taxes that always stay the same, the group can be copied and only the portion that requires changed rates is updated by the user. A bonus for users who must define multiple groups for a state or other municipality.
23. **Date-sensitive transactions.** When creating GL transactions during Day End Processing, OE 6.0 creates a GL 6.0 batch. Transactions are posted to the correct fiscal period in the GL according to the invoice date. Eases your month-end cut off problems and eliminates the need to separate GL batches and invoices for specific periods.
24. **Optimized order processing.** On a standalone machine, you may notice an increase of up to 25 percent in throughput. And on a network workstation using a RAM drive, performance may be increased up to 12 percent.
25. **Increased detail file capacity.** More than 4 billion detail lines allow historical order and invoice information to be kept for as long as you like.

## Retail Invoicing 6.0 Enhancements

26. **Automatic tax calculation.** Tax calculation and handling have been automated to work just like Order Entry. Each item line has a tax status, so tax is automatically calculated at the end of the invoice. No more tedious tax code entry.
27. **Better tax handling and reporting.** A new function, "Add/Modify Tax Table," and two new reports, "Tax Summary" and "Tax List," have been added to the reports menu. You get much more detailed tax tracking at the touch of a key.
28. **Convenient classification of price list items by tax status.** Now, tax status is assigned to each item, allowing the invoicing function to calculate taxes based on the tax status of each item. You get both taxable and non-taxable items listed on a single invoice.
29. **More complete customer information,** like customer tax status, default terms code, and the ship via method, is accessed from the AR customer record at the time of invoice transaction. You get faster invoicing and no duplication of effort.

## Inventory Control 6.0 Enhancements Version 6.0a

30. **New transaction date sensitivity** lets you post GL transactions according to receipt or shipment date. GL then retrieves transactions and posts them to the correct fiscal period, based on date. This keeps inventory transactions in the proper period, easing your month-end processing duties.

## Sales Analysis 6.0 Enhancements

31. **Expanded record-keeping capacity** lets you maintain more historical information longer. Sales detail and sales summary reports can now contain up to 4 billion records. There's less need for repetitive purges, depending on space available.
32. **Expanded reference field now contains 12 characters,** retrieved from other ACCPAC Plus modules such as Accounts Receivable and Order Entry. Now you can write descriptive, more meaningful references, making your reports more useful.

## Windowing System Manager 6.0 Enhancements

33. **Expanded file systems** and larger maximum account dollar value totals let larger companies and companies with extensive transactions fully utilize the 6.0 products. Many previous limitations have been lifted or eliminated altogether.
34. **Unlimited date entries for the year 2000 and beyond** let you prepare for the future. This feature is especially good for large and international companies with long-term contracts that can now be dated appropriately.
35. **Enhanced support of wide printers** — up to 250 characters — eliminates complicated "wrap arounds" and time-consuming cutting and pasting. You also get additional choices of legal landscape and wide computer paper sizes.
36. **Flexible number formats** for international standards and multiple currencies is a boon for companies with international offices or customers. Appropriate address, telephone and currency formats for each country eliminate the need to export outside ACCPAC to a spreadsheet for formatting.
37. **Quicker printing to spooler, file or window** significantly cuts down the time it takes to print reports, freeing you for more productive activities.

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